

HONORING THE VALUE OF PEOPLE, COMMUNITY, AND MATERIALS.



We collect and sell reusable building materials to reduce waste and build a more vibrant and sustainable local economy.



Home ReSource

Annual Report 2016

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 Deconstruction Specialists

Frank Big Man
 Josh Uecker

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Becca Boslough
 2015-2016 Energy Corps Service Member

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 Rhiannon Roos
 2016 Youth Interns

Miranda Blodgett
 Shane Findlay

Lyndale Stewart
 Shawn Frisbee
 2016 Youth Apprentices

Peter Sokol
 2016 Climate Change Studies Intern



WE SEE THE POTENTIAL

Dear friend,

Thanks to all of the everyday superheros - like you! - in the Missoula community, 2016 was an incredible year for Home ReSource.

When we honor the potential in materials and people, that value comes right back to our community in so many ways. Here are just some of the ways that happened in 2016:

- **We reached record highs** in income, payroll, number of employees, percent of income spent locally, and tons of material kept out of the landfill and at work in the community.
- **We purchased the building** and site at the corner of Russell and Wyoming.
- **We hosted eight young adults** in our Youth Intern and Apprentice Programs, providing employment with dignity, job-skills training, and a job reference to help jumpstart a lifetime a meaningful work.

- **We moved Missoula toward Zero Waste** when City Council passed a resolution that we wrote setting the goal of reducing Missoula's waste by 90% by 2050.
- **We ZWAP!ed over 60% of Missoula 5th graders** who attended the inaugural season of ZWAP!, our innovative Zero Waste Ambassadors Program, that educates and empowers youth to make choices to help build a more sustainable future.

With these pieces, we are creating the programs and physical space we need to help us build a sustainable future together. Thank you for being a part of it.

With gratitude,
 Katie



Katie Deuel, Executive Director



Tim Stone, Volunteer of the Decade, mentoring our 2016 Youth Apprentices



Mike, Casey, and Jim, SponCon 2016



Paxson students, ZWAP! 2016

FINANCES & MATERIALS REPORT

If you like our affordable retail store and access to every building material you can think of and more, you'll be glad to know that our most common sale amount remained \$5. If you like how we contribute to our local economy, you'll be excited to realize that those \$5 sales added up to a more than \$1 million in revenue. And if you appreciate our local

impact, you'll like that we spent more than 96 percent of that revenue locally, including \$720,000 in local living wage jobs, and donated over \$5,700 worth of materials to community projects.

Of course, our revenue originates as donations from the community – mostly in the form of the building materials we collectively keep out of the landfill.

Yet our growing budget and growing impact show we are investing more in our Community Sustainability Programs. Knowing operations can only fund so much, individuals in the Missoula community donated \$45,000 so our programs can continue to transform lives and help lead our community to ever greater sustainability.

\$1.2 MILLION
 SUPPORTING A TRIPLE BOTTOM LINE
 NONPROFIT BUSINESS



60% DONATED MATERIAL SALES
 21% DECONSTRUCTION SERVICES
 8% DECON MATERIAL SALES
 5% EVENT INCOME
 4% CONTRIBUTIONS & GRANTS
 1% EDUCATION PROGRAM INCOME
 0.3% RECYCLING INCOME
 0.2% ALL OTHER INCOME

\$1.1 MILLION
 96% OF WHICH WE RETURNED TO
 THE LOCAL ECONOMY

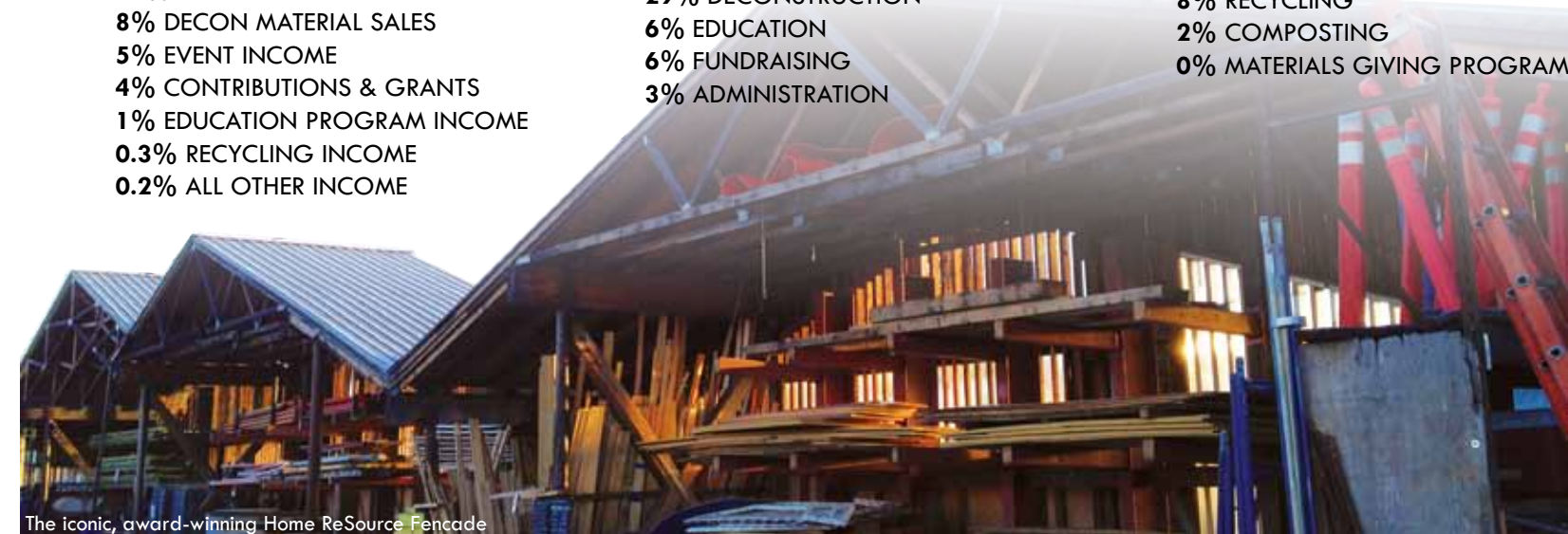


56% STORE
 29% DECONSTRUCTION
 6% EDUCATION
 6% FUNDRAISING
 3% ADMINISTRATION

995 TONS
 PUT TO USE IN THE COMMUNITY &
 KEPT OUT OF THE LANDFILL



90% SALES
 8% RECYCLING
 2% COMPOSTING
 0% MATERIALS GIVING PROGRAM



The iconic, award-winning Home ReSource Fencade

BUILDING COMMUNITY: A MODEL OF SUSTAINABILITY



Becca, Energy Corps Service Member, and a class on a ZWAP! field trip.

OUR COMMUNITY SUSTAINABILITY PROGRAMS

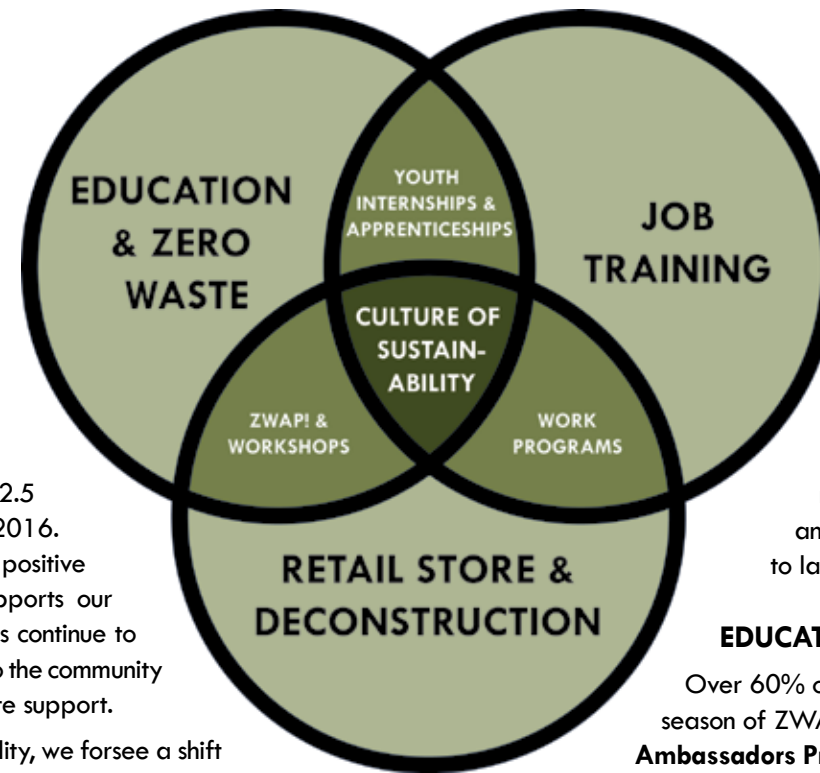
Home ReSource has built a model of sustainability that recognizes the critical interconnectedness of all that we do – from the tangible impacts of keeping materials out of the landfill to the stories of personal transformation shared by our Work Programs participants to the formal “Whereas”es that provide the context for the Missoula Zero Waste Resolution.

Each aspect of our triple bottom line programs and operations is valuable on its own; however it is how they work together to complement, support, and inform each other that alchemizes waste into building community. The result? Meaningful work, affordable materials, respect across all sectors, inspiration, a model green business, and a framework that helps

us to make just and sustainable choices into the future. **No matter what your entry point, being a part of Home ReSource is catalyzing a shift toward a culture of sustainability.**

Our retail store and deconstruction operations kept 2.5 tons of materials out of the landfill each day in 2016. Building materials reuse is the nuts and bolts of our positive environmental impact and the foundation that supports our Community Sustainability Programs. Those programs continue to leverage the success of our operations to give back to the community through job skills training, education, and Zero Waste support.

As we continue to implement our model of sustainability, we foresee a shift to a culture that collectively honors the value of people, community, and materials. We are honored to be leading that charge in Missoula.



JOB TRAINING

Home ReSource Work Programs transform lives and community by offering jobs and job skills training for folks experiencing barriers to employment. We provided 15 participants with a respectful and encouraging work environment, job and materials reuse skills training, and a job reference to launch them into their next employment opportunity.

EDUCATION & ZERO WASTE

Over 60% of Missoula fifth graders attended the inaugural season of ZWAP!, our innovative and unique **Zero Waste Ambassadors Program**, that educates youth about where things come from, where they go, and empowers them to make choices to help build a more sustainable future.



Abby, Youth Intern, and the greenhouse she built with skills she learned.

When City Council passed the **Missoula Zero Waste Resolution** in February 2016, it was just the beginning. The resolution set the endpoint - Zero Waste by 2050 - and we spent the rest of the year working with City staff to get Missoula there by leveraging our leadership, knowledge, and community connections to help create an effective, realistic, community-based **Zero Waste Plan**.

Home ReSource led seven **Community Workshops** in 2016, each one teaching reuse and repair skills, making home maintenance and renovation more accessible, and empowering people to create items the community needs, from school garden benches to garden beds to “bee box” homes for our native, winged community members.



Chuck and Andy building the toolshed.



Spontaneous Construction 2016.



Deconstructing the Clawson Window Factory, the largest commercial project to date.

MEASURING OUR PROGRESS



THANK YOU TO THE PEOPLE WHO MADE THIS ALL POSSIBLE!

Donors

- Angela Lodmell
- Babak Rastgoufard
- Barb Cowan
- Barbara Chenoweth
- Beverly McNamara
- Bonnie Ferguson
- Brandon Naasz
- Brian & Kathy Derry
- Carey & Samantha Schmidt
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- Claire Emery
- Claudine Wiley & Julien Cellier
- Clemens Work & Lucia Soloranzo
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- Kevin Ritchlin, Willard Alternative High School
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- Kim Sieber
- Kim Spurzem
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- Llewellyn Foundation
- Mark & Dorcie Dvarishkis
- Marnie Criley & Mark Vandermeer
- Martha Newell
- Mary Oestrich in memory of Mike Oestrich
- Mary Shaffer
- Matt & Elizabeth Erickson
- Matthew Roscoe
- Max and Betty Swanson Foundation
- Meredith Printz, Missoula Community Foundation
- Mignon Hess
- Muralt Family Foundation
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- Sarah Kester
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- Steve McArthur
- Steve Schultz
- Stewart Hansen
- Susan Hay Patrick
- Thomas Roberts & Lindsay Richards
- Tim & Sylva Stone
- Tim Lovely
- Traci Sylte
- Vicki Watson
- Vladimir Kustanovich
- Whitney Rimel

Volunteers

- Alexa Holliday
- Ally Guldborg
- Amanda Ceaser
- Amber McLane
- Amy Cilimburg
- Andrew Stroh
- Ang Arechage
- Anne Touchette
- Ariel Brand
- Becca Boslough
- Betta Lyon-Delsordo
- Beverly McNamara
- Brad Fritz
- Brent Taylor
- Caitlin Derry
- Catherine Ipsen*
- Christian Hettich
- Clay Powell
- Connor Chapman
- Daniel Hansen*
- Danielle Sanderson
- Debra Dawson
- Dianne Phipps
- Dontell Mellell
- Elliana Hightower
- Emma Daggett
- Eric Driver
- Estrella Pallis-Bonadurer
- Gwyn Havlik
- Hans Hoffman
- Hollie Greytek
- Ian Knight
- Jake Whitecar
- Jamie Blum
- Jared DesRoches
- Jennifer Edwards
- Jesse Jaeger
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- Jonathan Qualben
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- Julie Roemer
- Kaine Sinclair
- Karen Slobod
- Karlene Kantner
- Katie Whitecar
- Kedrick B.
- Kristi Tranter
- Kristin King-Ries
- Lawson Goodloc
- Lee Crawford
- Lindsay Newton
- Loreen Green
- Marie Folker
- Marnie Criley
- Matt Jennings
- Miranda Sanderson
- Missy Falkenstein
- Nate Brown
- Nate Richmond
- Nick Tronrud
- Nick Wethington
- Nodoka S.
- Oscar Wecker
- Riley Bogess
- Rob Lindner
- Ryan Dykstra
- Ryan Shaffer
- Scot Herries
- Sean Doty
- Shane Findlay
- Skylar
- Steve Schultz**
- Tucker Schmidt
- Washington Middle School Flagship Program
- Washington Middle School
- Wren Cilimburg
- Youth Homes
- ZACC

*retired from Board of Directors in 2016
 **retired from Board of Directors in 2017

MEASURING OUR IMPACT

995

Tons of material we helped Missoula keep in the local economy and out of the landfill through reuse & recycling

38

Deconstruction projects completed including the largest to date for Home ReSource, the Clawson Window Factory

49

Local jobs provided through Home ReSource operations & programs with an annual average of 30

8

Missoulians gained work skills & experience through our Work Programs including Youth Interns & Apprentices

114

Volunteers contributed to building a culture of reuse in our store, our office, and at our events for a total of 713 hours

\$5

Our most common sale amount

44,389

Individual retail transactions supported materials reuse

75

Local nonprofits, schools, churches participated in our Materials Given Program

6

Tons of material we gave back to the community through our Materials Giving Program with an estimated value of \$5709

600

Students learned about materials – where they come from and where they go – and that their choices really do matter through ZWAP! our Zero Waste Ambassadors Program for fifth graders

85

Learners gained reuse skills in our classes & workshops

67

Percentage of learners from low-to-moderate (LMI) income households

96

Percentage of revenue we spent locally including payroll & operating expenses

2

Years in a row Home ReSource was voted *Best Green Business* in the Missoula Independent readers' poll (and runner-up for *Best Hardware Store*, too)

1

Zero Waste Resolutions passed by the Missoula City Council establishing a goal to reduce waste by 90 percent by 2050 thanks to community leadership from Home ReSource